

Message Text

UNCLASSIFIED

PAGE 01 BOGOTA 00527 182008Z
ACTION COME-00

INFO OCT-01 ARA-14 ISO-00 EB-08 /023 W
-----047426 190646Z /14

R 181717Z JAN 78
FM AMEMBASSY BOGOTA
TO SECSTATE WASHDC 5823

UNCLAS BOGOTA 0527

FOR MAJOR EXPORT PROJECTS DIVISION

E.O. 11652: NA
TAGS: BEXP, CO
SUBJECT: LIST OF US PRINCIPAL FIRMS IN POSITION TO BID ON
COLOMBIAN PROJECTS

REF: 77 BOGOTA 10181

1. FERNANDO SANZ, PRESIDENT OF COLOMBIAN FEDERATION OF METALWORKING FIRMS (1400 FIRMS, 75000 EMPLOYMENT, \$250 MILLION IN INVESTMENT), HAS ASKED WHETHER LIST OF PRINCIPAL U.S. FIRMS IN POSITION TO BID ON MAJOR PROJECTS IN COLOMBIA IS AVAILABLE. SANZ WOULD LIKE TO INITIATE DIRECT CONTACT BETWEEN MEMBERS OF FEDERATION AND POTENTIAL U.S. BIDDERS WITH VIEW TOWARDS SOME TYPE OF ON-GOING RELATIONSHIP RATHER THAN AD-HOC CONTACTS AT TIME BIDS ARE SOLICITED. SANZ NOTES THAT MANY PROJECTS ARE TOO LARGE FOR COLOMBIAN FIRMS BUT THEY COULD SUPPLY VALUABLE COST-SAVING INPUTS ON PARTS OF PROJECTS. IN ADDITION SOME FORMAL RELATIONSHIP EXTREMELY IMPORTANT BECAUSE U.S. FIRMS MUST HAVE COLOMBIAN REPRESENTATIVE IN ORDER TO BID FOR ALMOST ALL PRINCIPAL CONTRACTS (SEE REFTEL). SANZ INTERESTED IN FIRMS WHICH WOULD BID ON PROJECTS WHERE METALWORKING FIRMS WOULD HAVE INPUT.

2. ACTION: COMMATT WOULD APPRECIATE LIST OF ABOVE
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FIRMS WITH NAME OF PERSON TO CONTACT.
ASENCIO

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 18 jan 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978BOGOTA00527
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780028-0320
Format: TEL
From: BOGOTA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780152/aaaabrgo.tel
Line Count: 57
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 6dbacf2-c288-dd11-92da-001cc4696bcc
Office: ACTION COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 77 BOGOTA 10181
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 01 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3758076
Secure: OPEN
Status: NATIVE
Subject: LIST OF US PRINCIPAL FIRMS IN POSITION TO BID ON COLOMBIAN PROJECTS
TAGS: BEXP, CO
To: STATE
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/6dbacf2-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
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